# LERINS



As we begin the year 2024, full of new ambitions, we want to share with you

some key moments from 2023.

2023 was a fruitful year for Lerins: the firm continued its growth, expanded its expertise and service offerings, and strengthened the relationships forged with its clients and partners.

We're all set and ready to go for 2024!

The Lerins Partners.

## **NEW AMBITIONS AT THE FIRM**

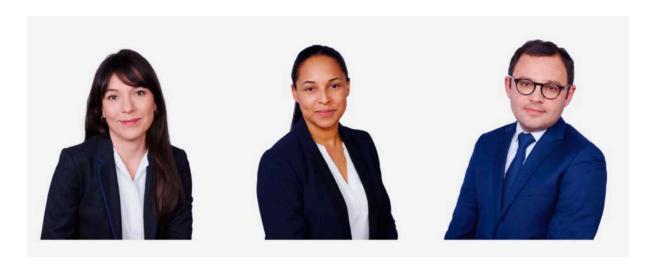


# **New partner**

We are pleased to announce the arrival of Stéphanie Nègre, who joins Lerins as a partner to create the Tax Department of the firm. Stéphanie Nègre advises French and international groups on all their national and international tax issues. This arrival is a logical continuation of the firm's development and

reflects our intention to consolidate our position as a leading full-service business law firm in the French market.

#### **Promotions**



We have been committed to focusing on internal promotion, by valuing and developing the talents that make up our team. In 2023, the firm had the pleasure of promoting 3 of our associates to the position of counsels:

Isaure Bouvier in Health Law
Eve Maillet in M&A - Private Equity
Yohann-David Saadoun in M&A - Private Equity

Our teams

# **IN THE MEDIA**

In 2023, more than ever, Lerins has made its voice heard. Here are some of our media appearances:

Reform of conventional termination: what consequences? Johann Sultan, partner in Employment Law, was interviewed on Lex Inside. View.

international collective of artists, Mathilde Croze, partner in Digital - IT, was

interviewed in Le Monde. Read.

- The keys to successful intrapreneurship, an article by Laurent Julienne, partner in M&A Private Equity, for l'Opinion. Read.
- Analysis on the Material Adverse Change (MAC) Clause by Laurent Bernet, partner in Litigation in Option Droit & Affaires. Read.
- The reform of the financing of medicine, surgery, and obstetrics activities: The PLFSS (2024) finally reduces the extent of activity-based financing. An article by **Bruno Lorit**, partner in Health Law, in **Gestions Hospitalières**. Read.
- What is the power of the judge hearing a request for the disclosure of identification data of the authors of online content? An article by Elsa Rodrigues, partner in Litigation, Justine Massard and Carla Moussay, associates in Expertises des systèmes d'information. Read.

Lerins in the news

## **OUR RANKINGS IN 2023**



In 2023, Lerins' practice was particularly acclaimed and awarded in France and in international guides:

#### The LEGAL 500

The Private Equity and Health Law teams are ranked in the guide

### **DÉCIDEURS MAGAZINE**

#### « Excellent »

in the categories *Capital Investment*, *Litigation & Arbitration*, *Mergers & Acquisitions*, *Innovation Technologies & Telecoms*, *Health*, *Pharma & Biotechnologies* 

#### « Highly recommended »

in the categories Industrial Risks & Liability Litigation, Employment Law

#### **BEST LAWYERS**

7 partners are listed in 11 categories in the 2024 edition

#### **PALMARÈS DU DROIT**

The M&A team awarded a trophy in the *Private Equity* category

#### LES PLUMES DU DROIT

The article 'Artificial Intelligence: Breaking the Voice?' by Mathilde Croze in L'Opinion awarded in the Plumes & Caméras de l'Economie & du Droit, organized by Business & Legal Forum. Read.



# **OUR INTERNATION NAL DEVELOPMENT**

The year 2023 was decidedly international for Lerins:

#### Election to the board of LAW

In May 2023, Mathilde Croze and Laurent Segal were in Warsaw to attend the EMEA meeting of the LAW network. During this trip, Mathilde Croze was appointed as the EMEA representative to the network's Executive Committee. A great pride for Lerins, more committed than ever to working on and developing the network and its visibility!

### Trip Down-Under

In October 2023, Mathilde Croze was in Australia to represent Lerins at the AGM of LAW. A very successful conference, filled with great meetings, which concluded in grand style with a dinner facing the Sydney Opera House!"



IBA annual conference

In early November 2023, we had the pleasure of welcoming many colleagues from around the world to our firm for a memorable evening on the occasion of the International Bar Association (IBA) annual conference, which was held in Paris for the first time in 25 years!"

Our international footprint

## **OUR NOTABLE DEALS**

Throughout 2023, our teams worked on numerous deals, including:

- The partnership of Vivalto, a major player in hospitalization in Europe and the third largest private hospitalization group in France, with the Centre d'Imagerie Médicale Sainte-Marie (Val d'Oise).
- The acquisition by **Vidal France** of the company **Calimaps**, publisher of the medical software Dr Santé, a medical management software used in France by more than 6,000 health professionals, including 4,000 independent general practitioners and specialists.
- The assistance of the shareholders of the Hôtel Auberge Cavalière des Bannes, a 4-star hotel complex (Camargue), in its sale to the Atmosphère Group, owner of the Hôtel Les Bains in Paris.
- The sale of Assurever, to the benefit of the German group GGW.

Our deals in 2023

**OUR PARTNERSHIPS** 









# • Centre de Médiation et d'Arbitrage de Paris (Centre for Mediation and Arbitration of Paris)

Lerins has been a partner of the <u>CMAP</u> since 2020 and participates in the development and promotion of amicable dispute resolution procedures and methods (mediation, conciliation, arbitration, etc.). In this context, **Elsa Rodrigues**, partner and accredited mediator, will be a member of the jury during the 15th edition of the Commercial Mediation Competition from March 25 to 28, 2024.

#### Choose Paris Region

Lerins is listed by <u>Choose Paris Region</u>, the economic development and promotion agency of Île-de-France. As a partner, Lerins contributes to enhancing the attractiveness of the region by supporting foreign companies in their establishment in France, thus ensuring top-notch legal expertise essential for their success in the French market.

#### Village by CA

Lerins is a partner of <u>Village by CA</u>, one of the leading startup accelerators in France, marking ten years of fruitful collaboration. This partnership perfectly illustrates our commitment to supporting innovation and entrepreneurial development. More than just legal assistance; it's a strategic alliance that promotes growth, innovation, and shared success at the heart of tomorrow's economy.

# Master 2 General Private Law - University of Paris I Panthéon Sorbonne

Lerins is committed to the transmission of the legal profession through its partnership with the <u>Master 2 Droit privé général de Paris I.</u>. Throughout the year, we welcome and meet with students: great moments of sharing and

exchange around our expertise.



# **OUR TEAM SPIRIT**

Because the life of Lerins' firm is also about fostering and strengthening our team spirit, here are some special moments from the past year:

# First aid Training 📀

Lerins trained its employees in first aid with the Protection Civile Paris Seine. In France, only 20% of the population is trained in first aid, compared to over 80% in most Scandinavian countries. It seemed essential to contribute to strengthening these statistics!

# Ski trip 🦫

Lerins enjoyed a snowy getaway to La Rosière. On the agenda: skiing, falling, fondues, and raclettes! A moment with the associates and employees in a festive atmosphere."





# Golf tournament 👗

Lerins is delighted to have participated in the 1st Team Golf Championship of the Paris Bar Association at the Saint-Germain en Laye Golf Course.

### Quality of work life >>

Because Lerins is committed to its employees on issues of quality of work life, this year we launched a survey among our teams on the following themes: career, work-life balance, climate, working conditions, diversity, and remuneration.

# **Environment** 🛟

In 2023, thanks to a collective effort, Lerins recycled 596 kg of waste, saving 120 kg of CO2!

Life at the firm

# New year, new website!

2024 starts on a colorful note at Lerins: the overhaul of our visual identity and the launch of our new website.

**Visit Lerins.com** 



